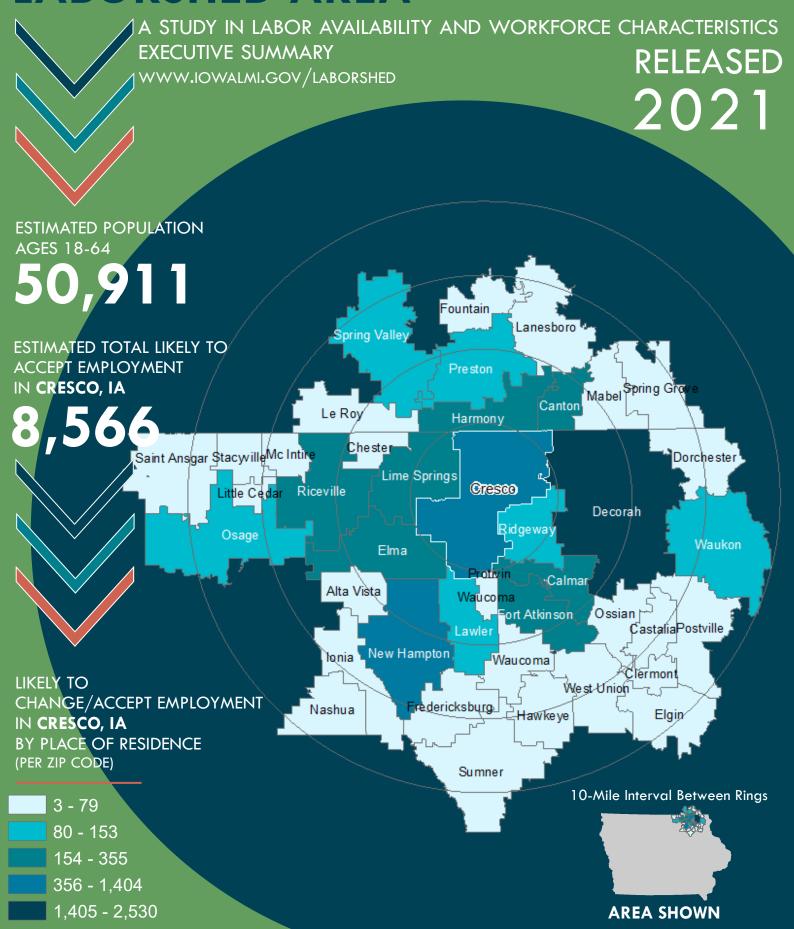
CRESCO, IOWA

LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Cresco Laborshed area.

The employed are currently commuting an average of-



CRESCO LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

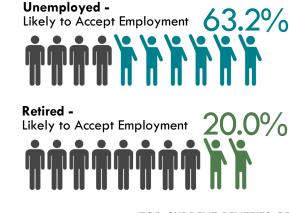
87.7% Employed (44,649)*Unemployed 4.7% (2,393) **Homemakers** 1.4% (713)

Retired 6.2% (3,156)

*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)



TOP CURRENT BENEFITS OF THE FULL-TIME EMPLOYED				
\$	Health/Medical	92.4%		
	Insurance	72.4 70		
\$ \$	Pension/	82.2%		
77	Retirement/401K	62.2 %		
8	Paid Holiday	77.9%		
T	Dental Coverage	76.4%		
7	Life Insurance	71.7%		
	Disability	68.1%		
	Insurance	00.1 70		
0	Vision Coverage	62.3%		
Å	Paid Vacation	, •		
AG	Flex Spending	16 7 0/		
	Account	40.7 %		
	Paid Time Off	43.5%		



Professional Services, 6.0% (2,679) ³Transportation, 5.2% (2,322) Entertainment & Recreation, 0.2% (89) Personal Services, 2.0% (893) ⁴Finance, Insurance, & Real Estate

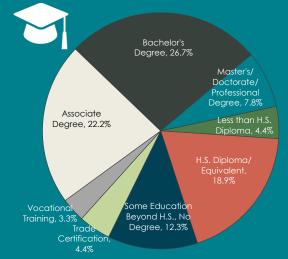
²Agriculture, Forestry, & Mining

EMPLOYED: LIKELY TO CHANGE

- An estimated 6,921 employed individuals likely to change their current employment situation for an opportunity in Cresco
- Current occupational categories:

Production, Construction, Material Moving	29.5%
Professional, Paraprofessional, Technical	26.1%
Service	14.8%
Managerial	13.6%
Clerical	10.2%
Agricultural	3.4%
Sales	2.4%

- Current median wages: \$
 - \$17.50/hour and \$60,000/year
 - \$20.00/hour attracts 66%\$24.63/hour attracts 75%
- 76.7% have an education beyond HS



- 32.2% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

· Top newspapers:



NEWS

Decorah Journal Times Plains Dealer -Cresco

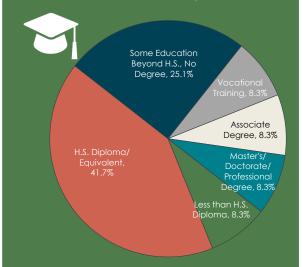
- Commute:
 - Currently commuting an average of 14 miles/18 minutes (one-way) to work
 - · Willing to commute an average of 27 miles/36 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

- An estimated 533 unemployed individuals are likely to accept employment in Cresco
- Former occupational categories:

Production, Construction, Material Moving 45.4% Professional, Paraprofessional, Technical 27.3% Service 18.2% Clerical 9.1% **Agricultural** 0.0% **Managerial** 0.0% 0.0% Sales

- Median wages: \$
 - \$12.25/hour lowest willing to accept
 - \$14.85/hour attracts 66%
 - \$17.25 / hour attracts 75%
- 50.0% have an education beyond HS



- 50% are actively seeking employment
- Most frequently identified iob search resources:



Top sites:

indeed.com

Top newspapers:

NEWS Decorah Journal Times Plains Dealer Cresco

- Commute:
 - Willing to commute an average of 24 miles/40 minutes (one-way) to work







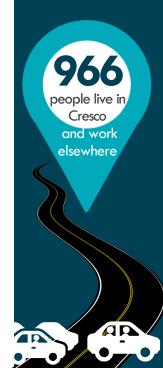
The Laborshed survey collects information regarding the out commute for an employment center.

The **out commute** for Cresco is estimated at 33.0 percentapproximately 966 people living in Cresco work in other communities.

Most of those who are out commuting are working in Decorah and New Hampton.

Nearly one-third (30.0%) of out commuters are likely to change employment (approximately 290 people).

66.7% earn an hourly wage median wage is \$20.25/hour 30.0% earn an annual salary median salary is \$72,250/year



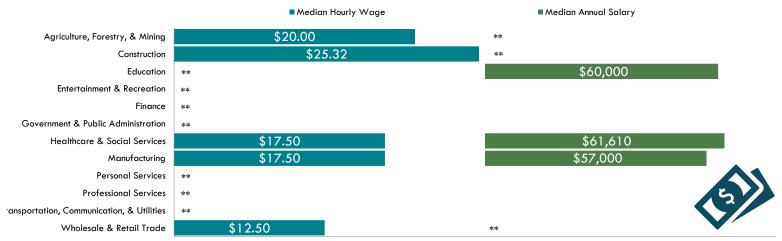
EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree or Above
Agriculture, Forestry, & Mining	75.0%	0.0%	25.0%	25.0%	25.0%
Construction	85.7%	28.6%	14.3%	14.3%	28.5%
Education	81.8%	9.1%	0.0%	9.1%	63.6%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	**	**	**	**	**
Government & Public Administration	**	**	**	**	**
Healthcare & Social Services	73.7%	15.8%	0.0%	21.1%	36.8%
Manufacturing	59.1%	18.2%	9.1%	4.5%	27.3%
Personal Services	**	**	**	**	**
Professional Services	80.0%	20.0%	0.0%	0.0%	60.0%
Transportation, Communication, & Utilities	57.1%	0.0%	14.3%	42.8%	0.0%
Wholesale & Retail Trade	84.2%	10.5%	10.5%	47.4%	15.8%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



**Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
Inadequate Hours	2.0%	138	Mismatch of Skills	4.0%	277
S Low Income	0.5%	35	\(\sum_{\tau_{\tau}} \pm_{\tau_{\tau}} \)	5.9%	408

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.





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